

共 同 研 究 室

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▶ テーマ 合理的期待仮説の実証的検討

——西独ビジネス・サーベイを用いて——

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報告要旨

My talk was based on my joint paper with Klaus F. Zimmermann titled "Testing the Rationality of Price Expectations for Manufacturing Firms," so that the present note is a summary of this paper.

The critical importance of expectations in economics has been becoming increasingly clearer in recent years. For instance, the rational expectations hypothesis proposed by Muth is one of the key assumptions of the "new classical macroeconomics" of Lucas, Sargent, Wallace, Barro and others.

The purpose of our work is to examine whether price expectations satisfy the rationality hypothesis in Muth's sense, using the IFO business-survey data. The IFO Institute of Munich has been conducting monthly panel surveys for over five thousand manufacturing establishments. They are asked, for one thing, whether their selling prices will increase, remain the same or decrease over the next three months. The question about the actual price changes is also included in the survey.

Available were two sets of IFO data for about 3,500 establishments (1977/78 period) and for about 4,500 establishments (1980/81).

The expectational data included in the IFO survey have some special features compared to others used in the previous empirical studies of rational expectations.

1. Such studies have relied mainly on surveys of professional forecasters or of households, whereas our data are concerned with business firms. 2. The IFO data allow us to observe the expectational phenomena at the level of individual establishments. 3. All variables in the data are qualitative, so that appropriate statistical

treatments are needed. 4. There is another technical problem in the IFO survey: price realizations are given monthly, whereas price expectations are for a three-month period. In order to match the realizations to the expectations, we constructed the three-month realizations in the following way. If all three consecutive signs of realized changes are the same, we take them as the sign for the three-month period. If the changes consist of only "no change" and "increase" (or "decrease"), then the three-month change is "increase" (or "decrease"). The change becomes ambiguous when there are both "increase" and "decrease" in the same set. Since we do not know the actual magnitudes of them, we eliminate such cases from the sample.

A system of measurement for qualitative expectations was developed by Theil. His starting point is a table cross-classified by prediction and realization (table 1). The rows and columns represent the nature of changes (namely, increase (+), no change (=) and decrease (-)) for prediction and for realization respectively. Each entry denoted by $f(\cdot, \cdot)$ is a relative frequency for the occurrence of a certain combination of prediction and realization.

TABLE 1 PREDICTION-REALIZATION TABLE

PREDICTION	REALIZATION		
	INCREASE (+)	NO CHANGE (=)	DECREASE (-)
INCREASE (+)	$f(+, +)$	$f(+, =)$	$f(+, -)$
NO CHANGE (=)	$f(=, +)$	$f(=, =)$	$f(=, -)$
DECREASE (-)	$f(-, +)$	$f(-, =)$	$f(-, -)$

Note: $f(\cdot, \cdot)$ denotes a relative frequency

The diagonal sum of the table, $f(+, +) + f(=, =) + f(-, -)$, is the proportion of correct prediction in a qualitative sense. In this paper we measure the proportion of incorrect prediction $ER (= 1 - f(+, +) - f(=, =) - f(-, -))$.

The sum $OE1 (= f(+, =) + f(+, -) + f(=, -))$ is the proportion of overestimation of level in a qualitative sense: the predicted level is greater than the realized level. In the similar way underestimation of level $UE1$ is given by the sum $f(=, +) + f(-, +) + f(-, =)$. Another way to measure the bias of prediction is to

consider changes. The sum OE2 ($=f(+, =)+(-, =)$) is called overestimation of change in a qualitative sense. Namely, some changes are predicted although there is no actual change. On the other hand, underestimation of change (UE2) is given by $f(=, +)+f(=, -)$.

In this paper we introduce bias indices (B1 and B2) in order to evaluate the direction of bias concisely:

$$B1 = (OE1 - UE1) / (OE1 + UE1), \text{ and}$$

$$B2 = (OE2 - UE2) / (OE2 + UE2).$$

Namely, these indices measure the degree of overestimation relative to underestimation out of total bias: the index is +1 if the bias consists of only overestimation, 0 if the proportions of over and underestimation are the same, and -1 if the bias is completely dominated by underestimation.

The asymptotic standard errors of the measures can be computed through the delta method.

The basic proposition of the rational expectations hypothesis of Muth is that economic agent's subjective expectation are, on average, equal to the mathematical expectation of the variable conditional on all the information available to the agent. The forecasting errors generated by the conditional mathematical expectation as predictor have two important properties, namely unbiasedness and orthogonality.

Usual tests of rationality consist of regression analysis of these two properties.

Since our data are qualitative, we cannot use the conventional tests of unbiasedness and efficiency. Some methods must be developed to test the forecasting properties. If the forecasts are unbiased, the off-diagonal patterns on the prediction-realization table, which represent the structure of forecast errors, should not be systematically biased over time. Such consistent biases would imply the violation of the unbiasedness property. Thus we can reject the unbiasedness hypothesis if either B1 or B2 is consistently biased over time.

Table 2 and 3 show that B1 was positive for every month of the two sample periods and, moreover, that it was significantly positive at the 5% level except for one time point (November 1980, January 1981). These facts imply that the

TABLE 2 TESTS OF RATIONALITY: 1977-1978

PERIOD	(P _t ^e , P _t)				(P _{t-1} , P _t)		(P _{t-1} , S _t)	
	N	ER	B1	B2	ER	B1	B2	
9/77-11/77	3,781	.195 (.0064)	.420 (.0334)	-.414 (.0342)	.220 (.0077)	.217 (.0354)	.068 (.0377)	
10/77-12/77	3,771	.191 (.0064)	.387 (.0343)	-.397 (.0347)	.225 (.0078)	.150 (.0352)	.069 (.0367)	
11/77- 1/78	3,585	.279 (.0075)	.090 (.0315)	-.376 (.0298)	.332 (.0083)	-.025 (.0300)	-.218 (.0305)	
12/77- 2/78	3,448	.286 (.0077)	.269 (.0307)	-.161 (.0320)	.365 (.0087)	.070 (.0302)	-.192 (.0311)	
1/78- 3/78	3,443	.287 (.0077)	.396 (.0292)	-.005 (.0324)	.400 (.0088)	.208 (.0292)	-.211 (.0304)	
2/78- 4/78	3,599	.278 (.0075)	.301 (.0301)	-.083 (.0321)	.441 (.0090)	.390 (.0252)	.115 (.0284)	
3/78- 5/78	3,633	.271 (.0074)	.168 (.0314)	-.138 (.0322)	.471 (.0085)	.424 (.0238)	.199 (.0268)	
4/78- 6/78	3,734	.254 (.0071)	.240 (.0315)	-.129 (.0329)	.495 (.0088)	.505 (.0218)	.297 (.0252)	
5/78- 7/78	3,660	.228 (.0069)	.305 (.0330)	-.066 (.0352)	.428 (.0088)	.536 (.0224)	.352 (.0261)	
6/78- 8/78	3,607	.185 (.0065)	.270 (.0373)	-.201 (.0383)	.378 (.0085)	.574 (.0225)	.495 (.0250)	
7/78- 9/78	3,531	.165 (.0062)	.162 (.0409)	-.139 (.0340)	.346 (.0084)	.543 (.0239)	.485 (.0259)	
8/78-10/78	3,591	.172 (.0063)	.172 (.0397)	-.346 (.0383)	.292 (.0081)	.449 (.0281)	.308 (.0311)	
9/78-11/78	3,682	.167 (.0061)	.147 (.0399)	-.375 (.0377)	.247 (.0076)	.335 (.0318)	.157 (.0347)	
10/78-12/78	3,665	.171 (.0062)	.161 (.0393)	-.321 (.0380)	.233 (.0074)	.303 (.0322)	.071 (.0353)	
TOTAL	50,730	.219 (.0017)	.273 (.0086)	-.240 (.0088)	.349 (.0023)	.359 (.0074)	.162 (.0081)	

Note: Standard errors are given in parentheses. P_t denotes price change, P_t^e expected price change, P_{t-1} one-period lagged price change, S_t price surprise and N number of observations.

predicted level of prices tended to be consistently greater than the realized level. Thus, our tests reject the unbiasedness hypothesis.

B2 was on the whole significantly negative except for six out of forty-eight time points, and it was never significantly positive. This fact again contradicts the unbiasedness property.

According to the orthogonality or efficiency property, the forecast errors ($P_t - P_t^e$) or price surprises are not systematically related to the information incorporated

TABLE 3 TESTS OF RATIONALITY: 1980-1981

PERIOD	(P _t ^e , P _t)				(P _{t-1} , P _t)	(P _{t-1} , S _t)	
	N	ER	B1	B2	ER	B1	B2
9/80-11/80	4, 750	.205 (.0059)	.201 (.0314)	-.346 (.0307)	.237 (.0072)	.586 (.0248)	.284 (.0306)
10/80-12/80	4, 423	.215 (.0062)	.189 (.0318)	-.324 (.0314)	.275 (.0075)	.382 (.0273)	.012 (.0310)
11/80- 1/81	4, 350	.268 (.0067)	.027 (.0293)	-.229 (.029)	.327 (.0073)	.124 (.0259)	-.207 (.0265)
12/80- 2/81	4, 328	.297 (.0070)	.170 (.0275)	-.029 (.029)	.409 (.0079)	.246 (.0244)	-.153 (.0259)
1/81- 3/81	4, 366	.294 (.0069)	.182 (.0275)	-.021 (.0287)	.454 (.0080)	.268 (.0248)	-.175 (.0264)
2/81- 4/81	4, 488	.305 (.0069)	.204 (.0264)	.043 (.0276)	.499 (.0080)	.413 (.0215)	.039 (.0249)
3/81- 5/81	4, 620	.286 (.0067)	.145 (.0272)	-.022 (.028)	.534 (.0079)	.546 (.0184)	.285 (.0222)
4/81- 6/81	4, 533	.265 (.0066)	.198 (.0283)	-.048 (.0294)	.548 (.0079)	.649 (.0162)	.462 (.0200)
5/81- 7/81	4, 447	.256 (.0066)	.182 (.0291)	-.117 (.0300)	.468 (.0079)	.689 (.0161)	.442 (.0210)
6/81- 8/81	4, 474	.239 (.0064)	.198 (.0300)	-.165 (.0308)	.426 (.0079)	.692 (.0162)	.498 (.0207)
7/81- 9/81	4, 367	.229 (.0064)	.178 (.0311)	-.204 (.0316)	.381 (.0078)	.610 (.0187)	.431 (.0225)
8/81-10/81	4, 583	.275 (.0066)	.217 (.0275)	-.261 (.0280)	.364 (.0076)	.540 (.0202)	.254 (.0251)
9/81-11/81	4, 665	.280 (.0066)	.317 (.0263)	-.152 (.0282)	.332 (.0075)	.479 (.0222)	.068 (.0274)
10/81-12/81	4, 586	.256 (.0064)	.291 (.0279)	-.251 (.0290)	.333 (.0075)	.418 (.0232)	.091 (.0271)
TOTAL	62,980	.256 (.0016)	.212 (.0072)	-.130 (.0075)	.401 (.0021)	.491 (.0057)	.191 (.0068)

Note: Standard errors are given in parentheses. P_t denotes price change, P_t^e expected price change, P_{t-1} one-period lagged price change, S_t price surprise and N number observations.

in the past history of the prices. In order to test this property, we must first construct a new variable for price surprises, which we denote as S_t . As a matter of fact, the bias measure B1 is closely connected with S_t : the overestimation of level implies a negative surprise, the exact prediction no surprise and the underestimation of level a positive surprise. Thus, we can construct a new trichotomous variable S_t from the predicted price change P_t^e and the actual price change P_t . The efficiency property can be then tested by examining whether or not the

surprises are systematically related to the past price changes.

Since B1 and B2 measure systematic biases in the prediction-realization table, we can again employ these bias measures for the test of efficiency. The columns 6 and 7 in table 2 and 3 present computed B1 and B2 between the price surprises S_t and the one-period lagged price changes P_{t-1} . B1 was at every time point except one statistically significantly positive, while B2 was significantly positive at eighteen out of twenty-four time point. The test of orthogonality indicates, as does the unbiasedness test, that the rational expectations hypothesis is not supported by the IFO data.

So far several empirical studies have been conducted to test the rationality of commodity price expectations. Most of the studies were concerned with consumers' expectations or professional economists' forecasts. The results were on the whole ambiguous, depending on what time period was studied, or what econometric method was employed. One interesting fact is, however, that all studies that dealt with either manufacturing firms or micro-level expectations rejected the rational expectations hypothesis. De Leuw-McKelvey and Aiginger studied the manufacturing sector at the aggregated level and rejected the hypothesis. Theil's micro-studies disclosed the existence of biases in the prediction-realization table. Figlewski and Wachtel utilized the Livingston data at the micro level and found that the expectations were biased and inefficient. And our study also rejected the rational expectations hypothesis. One may thus conjecture that the price expectations are not rational in Muth's sense for manufacturing firms, especially if one examines expectational behaviors at the micro level. Of course, the examined data are rather limited, and more extensive studies for different industries, different countries and various phases of business cycle are needed before some firm conclusions are drawn.

昭和59年度第2回研究会（6月1日）

▶ テーマ 価値法則と独占価格の関連および社会の総需要の構造について
——小椋山政克『価値法則と独占価格』の第6, 7章を中心として——

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報告要旨

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